

BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

Corporate Office

PHA Section

No.2-1/2013-PHA

Dated 13 August, 2013

Subject:- Policy regarding issue of VVoBB Connections

BSNL has already commercially launched the VVoBB service on revenue sharing basis with M/s SIS in North and West Zone and with M/s ITI in South and East Zone. Management Committee of BSNL Board has approved the policy for VVoBB service connections to be provided to the Senior Officers of BSNL Corporate Office and in the Circles.

2. Classification

Service/Demo connections can be given under three categories for easy identification SERVICE-BSNL, SERVICE- FRAN and DEMO- TRIAL.

3. Tariff Plan

Connections can be given under two tariff plans i.e. VVoBB 750U & VVoBB2200U. These plans are based on minutes of usage, however, there will be no one time charges, no fixed monthly charges and no revenue share for these connections.

4. Level of officers working in BSNL to whom service can be given

VVoBB 2200U plan can be given to the following levels of officers on existing LL/BB office service connection:

- i) CMD, CVO, Dir (CFA), Dir (CM), Dir (Ent) & Dir (HR), ED (Fin), ED (CN), ED (NB) & ED (CA)
- ii) CS & Sr. GM (Legal), Sr. GM (IT-CFA), Sr. GM (NWP-BB) & Sr. GM (CS-CFA) with VCO Plan (VCO Plan only for CS-CFA)
- iii) All territorial Circle Heads, CGM ITPC & CGM BBNW.

5. VVoBB 750U plan can be given to the following categories of officers on existing LL/BB office service connection:

- i) Sr. GM (NWP-CFA), Sr. GM (PDP-CFA), Sr. GM (NWO-CFA), GM Fin (CFA) & GM (TP&RA) at Corporate office
- ii) Addl. GM (IT-CFA), DGM (CS) & Jt. GM (PR) at Corporate office
- iii) Manager (IT-CFA), & 01 Connection at IT Room at BSNL CO for Health Check of VVoBB Network/connections.

- iv) GM (EB), GM(BB), Circle IFA, DGM (EB) & DGM(BB) in Territorial circles and large SSAs headed by PGMTD.
- v) GM(ITPC), GM(BBNW), DGM(ITPC) & DGM(BBNW) dealing with VVoBB VAS, for billing verification and network QoS.
- vi) All SSA Heads
- vii) Commercial officer for centralized issuing of advice notes & Nodal EB officer in every circle, for customer interaction and last-mile QoS check.
- viii) NIB node in-charge of the SSA at circle HQ for network QoS check.

6. SERVICE-FRAN

Service connections for the franchisee shall be provided for O&M, Service quality check, R&D and sales/ channel partners. Connections can be given under two tariff plans i.e. VVoBB 750U & VVoBB 2200U. However, number of connections under 2200U plan in a circle shall not be more than 25% of total service connections of the franchisee in that circle.

7. Limiting the number of connections to the franchisee, 50 connections each at main softswitch locations i.e. Gujarat, Rajasthan, Karnataka & West Bengal. 25 connections each in larger circles (MH & TN), 15 connection in smaller circles (Kerala, UPE, UPW, MP, AP & PB) and 10 in remaining circles. However, landline/broadband charges for these service connections will be payable by the franchisee.

8. DEMO-TRIAL

Demo connections shall be provided to prospective large customers (Govt./PSUs/Gold & Platinum customers) and during Trade shows. Such connections shall be for a period of 3 (three) days for prospective large customers/ for the duration of trade show. VVoBB Plan shall be 750U. BSNL shall provide temporary modem, DSLAM port wiring & PVC creation on existing fiber or copper connectivity free of cost, while franchisee shall provide free CPEs on temporary basis. If required, fiber/ landline without outgoing and no Internet shall be extended at such locations on temporary basis free of cost under SSA head approval.

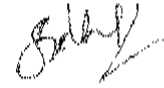
9. Connectivity arrangement for provisioning of VVoBB service connections at Bharat Sanchar Bhavan (BSNL CO). VVoB Service connections of BSNL CO shall function on the same MPLS link on which CDR, ERP and Intranet is functioning. No separate link shall be provided for these connections in BSNL CO.

10. For facilitating Demo-Trial connections, BSNL shall provide requisite DSLAM port wiring, PVC creation, VLAN passing, Modem etc. on existing copper/fiber connectivity, while franchisee shall provide CPEs on temporary basis.

11. Any period prior to issue of the modified policy shall be treated as per the existing policy in vogue.

12. CPEs (Hard phone/soft phone) would be provided by the franchisee free of charge and they will remain the property of the franchisee for all these service connections only.

The above instructions shall be effective from the date of issue of this Circular.



(G.K. CHUGH)

DGM(WL&S)

To

All CGMs
Telecom Circles/Telephone Districts
& other Administrative Units,
Bharat Sanchar Nigam Ltd

Copy for information to:

- 1.PPS to CMD, BSNL
- 2.All Directors of BSNL Board/CVO
- 3.All Sr GMs/PGMs/GMs/Company Secretary
- 4.DGP&T Audit Office, Sham Nath Marg
5. OL Cell for Hindi version
- 6.All recognised staff Unions/Association
- 7.M/s SIS
- 8.M/s ITI
9. Guard File

(RAJ KUMAR)


Manager-A(PHA)

Endst No. Coml/HR/PP-1/Rlg/ XXIV /107

Dated at AB the 20-8-2013

Copy for information & necessary action to:

1. GMTD AB/FBD/GRG/HSR/JD/KRL/RWR/RTK/SPT
2. Ps TO CGMT Haryana Circle, Ambala
3. PGM(Fin.)C.O.AB/Sr GM(CM)/Sr GM(TX)/Sr. GM(CFA)/SR GM(EB&Mktg.)/Sr GM(HR) C.O.AB
4. AGM(LC)/AGM(CDR)/CAO(TR) C.O.Ambala
5. DET , Call Centre, Gurgaon
6. Guard File.



AD(CoMl.)
C.O.AB