



PRADEEP NAGPAL
Chief General Manager

5th May 2011



Dear Friends,

It gives me immense pleasure to join you all in Haryana Telecom Circle on 2nd day of May 2011 when I took over the charge as Chief General Manager. The past performance of this circle has been adjudged the 'best' and during the FY 2009-10, my predecessor shri A.K. Gupta was also awarded cash prize of Rs One lakh for which I congratulate the entire team of Haryana Telecom circle.

All the business units are well aware that there is tremendous potential in Haryana to grab business of Broadband, Lease Line (wired & wireless), GSM & Landline. Over & above this, special efforts are required to sell our Value added services available in all above technologies. If we sensitize ourselves and accordingly motivate our colleagues to understand the needs of our esteemed customers, there is no reason to stop us, increasing our market share & hence the revenue.

However, on my part, I promise to focus my attention in this direction and as a team leader I shall put in all my efforts judiciously bringing the BSNL as a main shareholder in telecom sector. I look forward to your dedication, cooperation and team spirit in our collective endeavor to bring Haryana Telecom Circle on the country's map amongst the 'best' on all parameters.

(Pradeep Nagpal)